

**March 18, 2010**

Eric,

We had talked with a few companies to get an idea of what it would cost to add an additional patio to the south side of our house. Without exception, all estimates were for a copy of the very plain patio we had and showed little imagination or flare. We had even thought about selling our home and moving back into town and looking for that “just right” home with the entertainment patio we desired. When we shared our story with our realtor she suggested we give you a call. You had done work on her home and she gave us a glowing review on the quality of your work.

Eric, you impressed us on your very first visit to our home! You not only came in with fresh ideas for the new patio, you said you could update our old patio and tie the two of them together to make it look like they were both built when the house was constructed! While others were mainly concerned with the price, you were concerned with the way the new patio would integrate and flow into the house and the other patio. You made many suggestions on how you would make that happen with parapets, columns, stucco, and lighting, all of which lend themselves to low maintenance.

Signing to have you do the construction was one of the best decisions we have ever made. From the person who met with us to draw up the plans to the workers who actually constructed our addition we were treated with respect as was our property. It was as if they were working on their own homes. From the attitudes of your workers it was easy to tell that you valued their work and treated them well. They spoke highly of you, too.

It is not often these days that I can say this but you have **exceeded our expectations!** The patio turned out better than we ever dared dream and it flows into the existing structures just as you promised...only better!

We have recommended you to our friends and neighbors and do so without reservation.

Jeff and Terri Kapp